

It's **easy** to make the
right choices... when you
get the **right advice!**



Jolicoeur Savard
ASSURANCE INC.

JOB OFFER

Business Damage Insurance Broker / Business Solutions Division

POSITION

Permanent, full-time day job (8:30 a.m. to 4:30 p.m./9:00 a.m. to 5:00 p.m.)

Location: 1921 Curé-Labelle Blvd., Suite 200, Laval, Quebec H7T 1L4

DESCRIPTION

The role of our Business Damage Insurance Broker – Business Solutions Division is to advise our customers and help them make the right insurance choice.

Join Jolicoeur Savard Assurance (JSA) and discover our close-knit, dynamic and collaborative team that is fully dedicated to its partners' success. We provide our loyal customers with exceptional service. Proud of our tradition of excellence, we have always focused on a human-centred approach.

PRIMARY RESPONSIBILITIES

Concretely, you are responsible for:

- Acting as a resource person for customers' claims and providing high-quality service
- Recommend insurance solutions tailored to the companies' needs
- Handling new insurance requests, renewals and changes, and promoting complementary products to the customers
- Adhering to the company's payment policy and monitoring the accounts receivable corresponding to your portfolio
- Receiving training, as needed
- Helping achieve goals
- Attending our monthly meeting on the last Friday of the month (office closure at 3:00 p.m., with casual and enjoyable atmosphere)

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DESIRED PROFILE

Our brokers and insurance experts are required to be dedicated and proactive, and have strong listening skills. Since they are responsible for ensuring the peace of mind of all those who put their trust in us, we are looking for conscientious professionals with excellent communication skills.

Job requirements:

- AEC in damage insurance
- At least 3 years' experience in the field
- Valid licence from the Autorité des marchés financiers (AMF) in business damage insurance
- Sound knowledge of Office suite (e.g., Word, Excel and Outlook software)
- Proficiency in French, spoken and written

Assets that will help you stand out:

- Bilingualism
- Experience in an insurance firm
- Experience using Keal's SigXP
- Title of Chartered Insurance Professional (CIP)

In short, you are:

- Dynamic
- Autonomous
- Organized, with a strong sense of priorities
- Attentive to others' needs
- Comfortable working in a highly computerized environment

CONDITIONS

Why work for JSA?

- Trendy, multifunctional, ergonomic and accessible office space
- Gym and free parking
- Annual recognition and training program (continuing professional development)
- Competitive compensation and bonus program

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SUBMIT YOUR APPLICATION

Send your CV and an introductory letter by email to rh@jsassurance.ca, being sure to specify the job title in the subject line. Only candidates selected for an interview will be contacted.

JSA warmly welcomes applicants from visible minorities and diverse backgrounds.

CHOOSE JSA: GOING STRONG SINCE 1896

JSA is a damage insurance company that has been attuned to the needs of individuals and businesses for over 125 years. We ask the right questions to help our customers make the right choices. Join our team of more than 30 seasoned professionals who make quality customer service a priority. JSA reviews often its processes, and adopt new work and communication tools, with a view to consolidating its personal and corporate insurance consultant role.

CONTACT US

- Email: rh@jsassurance.ca
- Facebook: <https://www.facebook.com/JSASSURANCE/>
- LinkedIn: <https://www.linkedin.com/company/jolicoeur-savard-assurance-inc/>